

Breakout of Questions for ETM4 Chapters

*From: 2014-2016 CTP Examination Preparation Guide
Association for Financial Professionals*

Domain 1: The Corporate Treasury Function	ETM4 Chapters	# Q's 28-32
A. Role of Treasury Management	Ch 01: The Role of Treasury Management	3-5
B. Treasury Organizational Structure	Ch 01: The Role of Treasury Management	2-4
C. Financial and Regulatory Environment	Ch 02: Regulatory and Legal Environment Ch 03: Banks and Financial Institutions	5-7
D. Relationship Management	Ch 07: Relationship Management and Vendor Selection	4-6
E. Financial Accounting and Reporting	Ch 18: Financial Accounting and Reporting	3-5
F. Corporate Governance	Ch 01: The Role of Treasury Management	3-5
G. Risk Management (Financial)	Ch 16: Financial Risk Management	3-5

Domain 2: Cash and Liquidity Management	ETM4 Chapters	# Q's 36-40
A. Cash Management and Forecasting	Ch 10: Collections, Concentration, and Disbursements Ch 13: Cash Forecasting	19-21
B. Payment and Collection Systems	Ch 04: Payment Systems Ch 10: Collections, Concentration, and Disbursements	17-19

Domain 3: Working Capital Management	ETM4 Chapters	# Q's 33-37
A. Working Capital Philosophy and Tools	Ch 08: Introduction to Working Capital Management Ch 09: Working Capital Metrics	14-16
B. Short-term Investing and Borrowing	Ch 05: Money Markets Ch 11: Short-Term Investing and Borrowing	11-13
C. Financial Supply Chain	Ch 19: Financial Planning and Analysis	5-7
D. Market Effects on Working Capital	Ch 19: Financial Planning and Analysis	1-3

Domain 4: Capital Markets and Funding	ETM4 Chapters	# Q's 21-25
A. Capital Structure and Dividend Policy	Ch 20: Financial Decisions and Management	2-4
B. Sources of Capital	Ch 06: Capital Markets	5-7
C. Capital Market Investments	Ch 06: Capital Markets Ch 12: Long-Term and Capital Investments	5-7
D. Financing Decisions and Management	Ch 20: Financial Decisions and Management	7-9

Domain 5: Treasury Operations and Controls	ETM4 Chapters	# Q's 22-26
A. Treasury Systems	Ch 14: Information Technology in Treasury	5-7
B. Operational and Risk Management	Ch 15: Operational and Enterprise Risk Management	9-11
C. Treasury Policies and Procedures	Ch 17: Treasury Policies and Procedures	5-7
D. Ethics and Accountability	Ch 01: The Role of Treasury Management	1-3

Critical Chapters based on Number of Questions	
Ch 01: The Role of Treasury Management	9-17
Ch 04: Payment Systems	15-17
Ch 05: Money Markets	5-6
Ch 08: Introduction to Working Capital Management	7-8
Ch 09: Working Capital Metrics	7-8
Ch 10: Collections, Concentration, and Disbursements	12-14
Ch 11: Short-Term Investing and Borrowing	6-7
Ch 13: Cash Forecasting	6-7
Ch 15: Operational and Enterprise Risk Management	9-10
Ch 19: Financial Planning and Analysis	6-10
Ch 20: Financial Decisions and Management	9-13
Total of All Questions from Above Chapters (61%-78%)	91-117